



Norma Winffel graduated from University of Puerto Rico with a Bachelors degree in International Business. Born and raised in Chicago, Illinois and relocating to PR in the middle of her prime school years Norma learned very quickly the importance of not only learning a new language, but most importantly, learning the culture and values of the community in which you live in order to become part of it and take advantage of all it has to offer. As a professional, Norma worked as a Software Instructor and Systems Analyst for GE. While working on her master's degree in business she developed her passion for real estate. In 2002 Norma pursued her dream as a business owner and opened a Title Company with branches in Columbia, Rockville and Baltimore.

Norma came to Montgomery College in 2006 as an Instructor for the Hispanic Business Institute, teaching lending, real estate, and licensing. She has also worked for the Admissions and Foundation offices respectively. Today she works in the Admissions and Enrollment Management Office as a bilingual recruiter where she enjoys the opportunity to meet with students from diverse backgrounds and encourage their desire for higher education.

Norma's recruitment territory includes the up-county Montgomery County area. She also works with the students currently participating in MCPS's ESL or ESOL programs across Montgomery County.

"I hope you will find that at Montgomery College ALL are welcome, and that the opportunities here abound. As a mother with two children with roots in four different countries, I understand the challenges of international students. I also know that those challenges are filled with opportunities to succeed and MC is that door to a brighter future. You just have to walk through it."

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